

New Ventures, Inc. 306 Fort Drive LaGrange, GA 30240 (706) 882-7723 marketing@newventures.org www.newventures.org

LETTER FROM THE CEO

First and foremost, I want to THANK our employees and trainees for the work they have done during the most challenging year of my lifetime. Because of their incredible commitment, they are saving the lives of customers we work for every day.

Since March 2020, our janitorial crews have been cleaning and sanitizing industrial and government facilities in West Georgia, as well as South Alabama and South Georgia on an as-needed basis. We truly appreciate the many weekends and overtime hours they continue to put in to keep our customers safe. We have also sold an unprecedented amount of GOJO and Purell products because of our State Use contract with the State of Georgia. We realize that a lot of our employees could have stayed home, but they chose to work and be a part of the solution to the crisis and for that, we are forever grateful.

In December 2020 we merged with Calumet Center for Healing and Attachment, they are now a division of New Ventures. The Calumet Center for Healing and Attachment provides a nurturing environment for women and children seeking recovery support services for trauma, mental illness, or substance abuse. As conversations were unfolding around the idea of a merger, Karen and Bill Scarborough decided to make the very generous gift of the Thyme Away Bed and Breakfast at 508 Greenville Street to New Ventures. This allowed us to move the Calumet Center staff into what is now called the Thyme Away Campus. This will serve as a more welcoming environment that the residents can call home.

We are expanding our mission once again to serve those with barriers to employment by renovating the 306 Fort Drive Property into an Assessment Center that provides wraparound human services. This location will house an emergency shelter, transitional housing, and will provide clients the ability to meet with human service agencies in Troup County in one place either virtually or in person. The hope is that individuals will not have to travel around town to get the many different services they need, and our partnering agencies can better monitor any potential duplication of services. This will be a location for anyone in Troup County that finds themselves in crisis to get the assistance they need.

To say 2020 was a challenging year for everyone would be an understatement, but we are grateful for everyone who played a role in supporting New Ventures through very uncertain times and we are excited about the future of New Ventures and what 2021 will bring.

. CEO / President

COMPANY PROFILE

Founded in 1972, New Ventures, Inc. initially served as a sheltered workshop for the West Georgia area providing programs of work and leisure activities for adults with developmental disabilities. In response to community needs, the programs expanded to include work evaluation, work adjustment, sheltered employment, and job placement for persons with disabilities as well as individuals with other barriers to employment. The expansion in services led to the establishment of our mission "teaching necessary skills for successful employment."

New Ventures, Inc. serves the Troup County community and surrounding areas by providing resources that help build a trainable workforce and assist citizens in overcoming barriers to employment. New Ventures creates opportunities for the unemployed members of the community to gain meaningful employment and work to become successful, independent citizens who give back to the community.



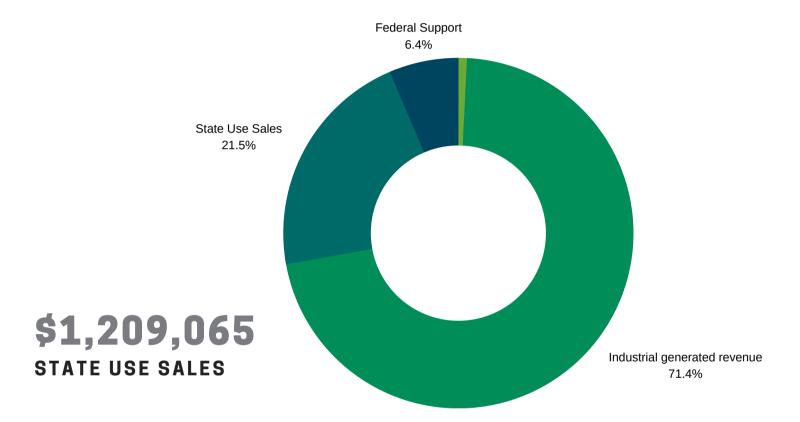


ANNUAL REPORT 2020 03/08

REVENUE

\$5,633,972

TOTAL OVERALL REVENUE



\$358,098 FEDERAL SUPPORT

\$2,205
LOCAL SUPPORT

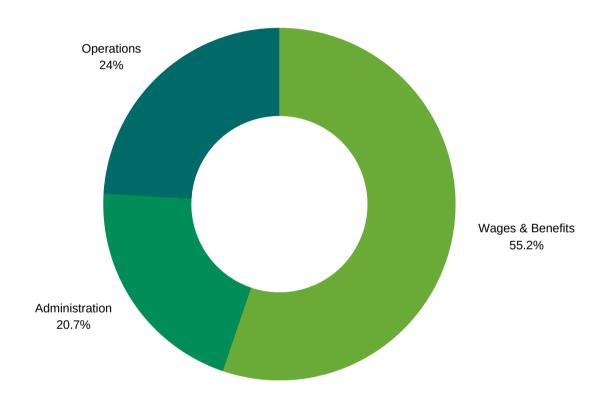
\$44,334
REHABILITATION FEES

\$4,020,270
INDUSTRIAL GENERATED REVENUE

ANNUAL REPORT 2020 04/08

EXPENSES

\$4,178,102
TOTAL OVERALL EXPENSES



\$866,890 ADMINISTRATION

\$2,306,683
WAGES AND BENEFITS

\$1,004,529
OPERATIONS

ANNUAL REPORT 2020 05/08

PROGRAM OUTCOMES















INDIVIDUALS IN TRIAING PROGRAM

INDIVIDUALS IN EMPLOYEE STATUS

ANNUAL REPORT 2020 06/08

COVID-19 RESPONSE















ANNUAL REPORT 2020 07/08

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ANNUAL REPORT 2020 08/08